

RESOLUTION NO. 2011-2959

**A RESOLUTION ADOPTING ADJUSTED GARBAGE AND RECYCLING
SERVICE RATES FOR WASTE MANAGEMENT, INC., EFFECTIVE
AUGUST 1, 2011**

RECITALS:

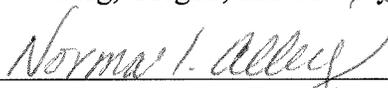
1. The City of Newberg has an exclusive franchise with Waste Management, Inc. for the hauling of garbage and refuse, as well as the collection of recyclable materials within the city. The franchise agreement gives the City of Newberg the right to regulate and fix rates for garbage and recycling services.
2. Waste Management, Inc. acquired Newberg Garbage and Recycling Service, Inc. in the latter part of 2009. The Council approved the Consent to Transfer the franchise from Newberg Garbage and Recycling Service, Inc. to Waste Management, Inc. on January 18, 2010, pursuant to Resolution No. 2010-2882.
3. On January 19, 1999, the City Council adopted Resolution No. 1999-2160 increasing Newberg garbage rates and further required that the garbage rates be reviewed every two (2) years.
4. Waste Management, Inc. has submitted a solid waste and recycling rate review report for calendar years 2009 and 2010, which is hereby attached as Exhibit "A" and by this reference incorporated. Based on the results of this review, the company is requesting a 5.47% general rate increase effective August 1, 2011.
5. On June 6, 2011, Waste Management made a presentation to the City Council during the Work Session. No decisions were made. A copy of their PowerPoint presentation is attached as Exhibit "B" and by this reference incorporated.

THE CITY OF NEWBERG RESOLVES AS FOLLOWS:

1. The garbage and recycling rates for individual services proposed in the Waste Management, Inc. rate review report of April 25, 2011, is attached as Exhibit "A.", which is hereby adopted and by this reference incorporated.
2. The 5.47% general rate increase for solid waste and recycling will take effect on August 1, 2011.

➤ **EFFECTIVE DATE** of this resolution is the day after the adoption date, which is: June 21, 2011.

ADOPTED by the City Council of the City of Newberg, Oregon, this 20th day of June, 2011.


Norma I. Alley, City Recorder

ATTEST by the Mayor this 23rd day of June, 2011.

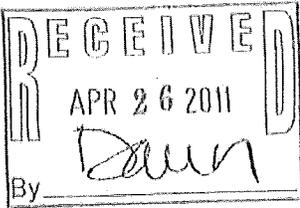

Bob Andrews, Mayor

Exhibit "A" *Original to Franchise Coord.*
to Resolution No. *2011-2959* *Copy to City Manager*
(total of 10 pages)



WASTE MANAGEMENT INC.

P.O. Box 1000
Newberg, OR 97132
(503) 538-1388 Phone
(503) 538-1383 Fax



April 25, 2011

Mr. Dan Danicic, City Manager
City of Newberg
414 East 1st Street
Newberg, Oregon 97132

Re: Waste Management Newberg Operations
City of Newberg Solid Waste & Recycling Rate Review

Dear Mr. Danicic:

Enclosed is Waste Management Newberg Hauling's every-other-year rate review report for calendar year 2010 (10 months), and Newberg Garbage Service, Inc. for the calendar year 2009. Based on the results for 2010 the Company is requesting a general cost of doing business rate increase of 5.47%. The effective date of the increase is requested for July 1, 2011.

After your review, we can discuss the procedures and timing of proceeding with the request.

Sincerely,

Sharon Bjorn
Sharon Bjorn, District Manager

Enclosure

Exhibit "A"
to Resolution No. 2011-2959
(total of 10 pages)

WASTE MANAGEMENT NEWBERG HAULING

**Presentation To The City Of Newberg's
City Staff
On Review of Solid Waste & Recycling Rates
July 1, 2011**

Prepared by:

Waste Management Newberg Hauling
Post Office Box 1000
Newberg, Oregon 97132
538-1388

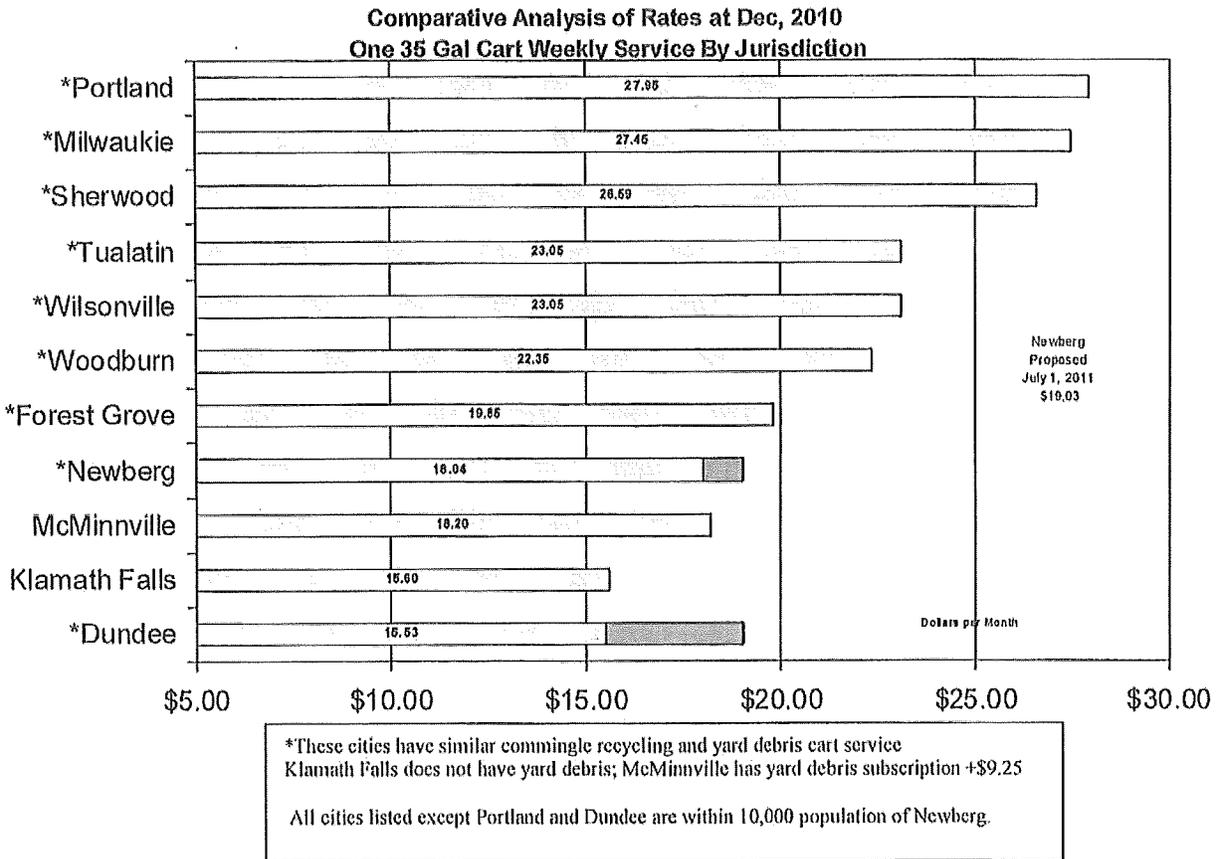
Exhibit "A"
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Executive Summary

Waste Management Newberg Hauling (the Company) is requesting a 5.47% increase in collection rates in the City of Newberg to be effective July 1, 2011. This increase is the net result of a general increase in the cost of doing business, principally fuel costs. The last cost of doing business rate increase in the City of Newberg was 4.23% effective July 1, 2009.

This request will result in raising monthly rates on one 35-gallon roll cart, once-a-week service from the current \$18.04 to \$19.03. The net effect of this proposed rate increase on the average single-family residential customer in Newberg is \$0.99 per month.

Shown in the following chart, is a comparison of residential collection rates in selected jurisdictions to the current and proposed rates for the City of Newberg customers.



Background

A review of rates every two years is called for by City of Newberg Resolution No. 99-2160 effective January 1, 1999. The purpose of this report is to provide information to support the administration of solid waste and recycling collection rates. This report covers calendar years 2009 and 2010. The objective of reviewing rates every two years is to avoid large, infrequent adjustments.

The cost of service model used in the reviews has been consistently applied. The model provides an objective basis for the allocation of allowable costs to jurisdictions serviced by common labor, vehicles and administrative services. The operating ratio range, used in the model, is a means of tracking performance against a set of predetermined limits. An operating ratio (O/R) expresses, as a percent, the relationship of operating expenses to operating revenue. The upper limit of 91.5 % and the lower limit of

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85.5% provide a 6 percentage point window, allowing 3 percentage points above or below the operating ratio target of 88.5%. When operations result in a current O/R outside the window, this triggers a rate adjustment upon review of the contributing factors.

Current Operating Results

The following table shows the Company operated at an O/R of 93.47% and 94.22% for the years 2010 and 2009, respectively. Both years fall outside the established range discussed above. The model results form the basis for this 5.47% rate increase request.

Rate Review - Operating Ratio Calculation	2010	2009
	<u>Actual</u>	<u>Actual</u>
Allowable Expenses		
Disposal Costs	\$736,024	\$841,277
Labor Costs	\$680,395	\$752,698
Operational Costs	\$550,872	\$625,859
General and Administrative	<u>\$373,882</u>	<u>\$413,992</u>
Allowable Expenses	\$2,341,173	\$2,633,826
Subtract Franchise Fees	<u>(\$62,586)</u>	<u>(\$78,464)</u>
Total Allowable Expenses with OR Applicable	\$2,278,587	\$2,555,362
Actual Revenue	\$2,500,472	\$2,790,526
Current Operating Ratio	93.47%	94.22%
Revenue Required for 88.5% OR	\$2,574,675	\$2,887,415
Add Franchise Fees	\$62,586	\$78,464
Total Revenue Required	\$2,637,261	\$2,965,879
Percentage Increase	5.47%	6.28%

Review of Contributing Factors

1. Inflation:

The following chart illustrates the time value of money over the period 2002 to 2010. The last rate adjustment in this period of 4.23% is reflected in the year 2009.

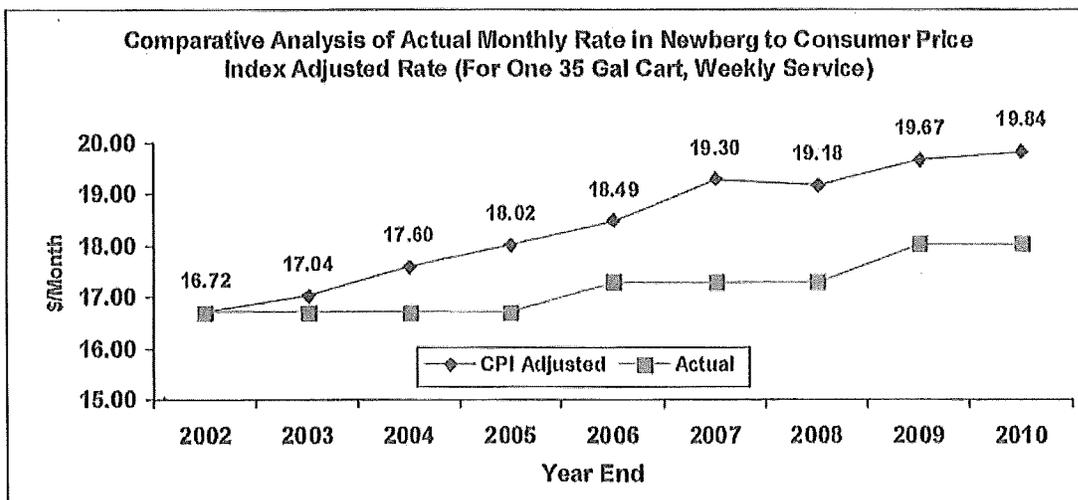


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As the chart above shows, from 2002 to the end of 2010, an inflation-adjusted rate as measured by the Pacific Cities Consumer Price Index (i.e., CPI-U West-B/C) would equate to a monthly rate of \$19.84 versus the actual current Newberg rate of \$18.04. The difference of \$1.80 (\$19.84 less \$18.04) represents a 10 percent increase over the eight-year period.

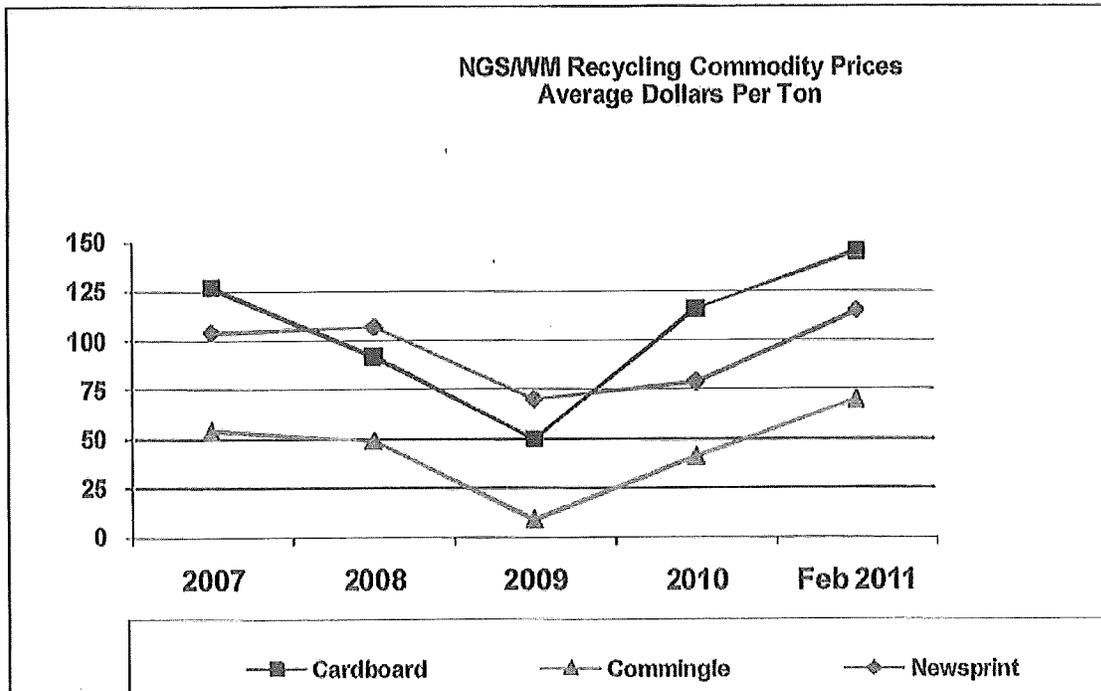
2. Customer Growth & Continued Efficiencies:

In 2009 the growth rate increased to 2.6% (from 1.7% in 2008), and dropped down again in 2010 to 1.5%.

The acquisition of Newberg Garbage Service, Inc. by Waste Management on March 1, 2010 has brought all of the NGS employees into WM employment with a continuity that meant our community was largely unaware that there was a change in the company until the billing change a few months later. There has been a period of rebranding, working through a billing change with our customers, getting NGS up to the safety standards of Waste Management, changing our web site and continuing to provide excellent and efficient service to the Newberg community. In December we expanded the plastics that could be recycled in the curbside roll carts.

3. Recycling Commodities Market Collapse

Domestic and foreign recycling markets declined in 2008 and continued to be flat through 2009 with the beginning of a rebound in 2010. The following chart displays the decline and rebound using average prices per ton by commodity.



Conclusion:

Based on the results of the cost of service model, the Company is requesting a 5.47% general cost of doing business rate increase to be effective July 1, 2011. It should be noted that funding for any new programs would be considered during the development of the program.

Exhibit "A"
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(total of 10 pages)

Attachments to this Rate Review:

Appendix A - The current & proposed schedule of rates for collection services provided in the City of Newberg, Oregon.

Current rates effective July 1, 2009 per Resolution 2009-2852 dated 06/18/09.

Proposed rates to be effective July 1, 2011 upon approval of this request for a 5.47% rate increase.

Exhibit "A"
to Resolution No. 2011-2959
(total of 10 pages)

**Current & Proposed
Schedule of Rates
For City of Newberg Collection Services
Requested to be Effective
July 1, 2011**

Appendix A

Exhibit "A"
to Resolution No. 2011-2959

NEWBERG GARBAGE SERVICE, INC.	Current Rates	Proposed Adjustment	Proposed Rates
City of Newberg Current Rates Approved on June 18, 2009 by Resolution No. 2009-2852	Jul 1, 2009	5.47%	Jul 1, 2011
Residential Rates - Monthly			
One Minican Weekly (20 Gal) Curbside	\$16.73	\$0.92	\$17.65
One Can Weekly (32 Gal) Curbside	\$18.04	\$0.99	\$19.03
Each Additional Can	\$10.62	\$0.58	\$11.20
One Can Weekly (Non-Curbside)	\$19.82	\$1.08	\$20.90
Each Additional Can	\$12.29	\$0.67	\$12.96
One Can Monthly (Curbside)	\$13.21	\$0.72	\$13.93
65 Gallon Cart Weekly (Curbside)	\$22.19	\$1.21	\$23.40
95 Gallon Cart Weekly (Curbside)	\$24.38	\$1.33	\$25.71
Recycling-Only Service	\$6.71	\$0.37	\$7.08
Additional Recycling Cart	\$2.82	\$0.15	\$2.97
Multiple Residential Units and Mobile Parks (Single Billing) Monthly			
One Minican Weekly (20 Gal) Curbside	\$15.06	\$0.82	\$15.88
One Can Weekly (32 Gal) Curbside	\$16.43	\$0.90	\$17.33
Each Additional Can	\$9.31	\$0.51	\$9.82
One Can Weekly (Non-Curbside)	\$18.04	\$0.99	\$19.03
Each Additional Can	\$10.80	\$0.59	\$11.39
One can weekly (Enclosed Cans)	\$18.52	\$1.01	\$19.53
Each Additional Can	\$10.80	\$0.59	\$11.39
One Can Monthly (Curbside)	\$13.21	\$0.72	\$13.93
Recycling - Only Service	\$6.71	\$0.37	\$7.08
Call Rates (In Route)			
Regular customer - additional can curbside	\$2.69	\$0.15	\$2.84
Regular customer - additional can non-curbide	\$3.28	\$0.18	\$3.46
Cash customer - per can (will call) on route	\$6.62	\$0.36	\$6.98
Bill customer - per can (will call) on route	\$7.21	\$0.39	\$7.60
Call Rates (Outside Route)			
Call-back charge	\$6.39	\$0.35	\$6.74
Appliances - Hourly plus disposal			
One packer truck - One man (Hourly Rate)	\$71.60	\$3.92	\$75.52
One packer truck - Two men (Hourly Rate)	\$89.50	\$4.90	\$94.40
Additional Rate Information			
Weekly Walk-in rate:one cent per foot after the first fifty feet.			
Extra - 32 gal can equivalent - curbside	\$2.74	\$0.15	\$2.89
Extra - 32 gal can equivalent - non-curbide	\$3.35	\$0.18	\$3.53
Recycling Contamination Charge	\$9.71	\$0.53	\$10.24
Triple Change of Service Charge	\$10.79	\$0.59	\$11.38
Overweight charge (taking 2 men to lift weight safely)	\$2.39	\$0.13	\$2.52
Oversized can charge (taking 2 men to lift bulk)	\$2.39	\$0.13	\$2.52
Restart - Service stopped for Nonpayment	\$10.79	\$0.59	\$11.38
	\$20.00		\$20.00
Commercial Services			
35 Gallon Cart Weekly	\$20.91	\$1.14	\$22.05
65 Gallon Cart Weekly	\$23.26	\$1.27	\$24.53
95 Gallon Cart Weekly	\$25.46	\$1.39	\$26.85
95 Gallon Yard Debris Cart - New Rate			\$7.08
Commercial Container - Weekly Service			
1 Yard	\$74.17	\$4.06	\$78.23
1-1/2 Yard	\$100.76	\$5.51	\$106.27
2 Yard	\$128.55	\$7.03	\$135.58
3 Yard	\$183.17	\$10.02	\$193.19
4 Yard	\$240.55	\$13.16	\$253.71
5 Yard	\$294.88	\$16.13	\$311.01
6 Yard	\$382.26	\$20.91	\$403.17

Exhibit "A"
to Resolution No. 2011-2959

NEWBERG GARBAGE SERVICE, INC.	Current	Proposed	Proposed
City of Newberg Current Rates Approved on June 18, 2009 by	Rates	Adjustment	Rates
Resolution No. 2009-2852	Jul 1, 2009	5.47%	Jul 1, 2011
Commercial Container - Each Additional Weekly Stop			
1 Yard	\$56.11	\$3.07	\$59.18
1-1/2 Yard	\$88.52	\$4.84	\$93.36
2 Yard	\$114.76	\$6.28	\$121.04
3 Yard	\$162.15	\$8.87	\$171.02
4 Yard	\$205.49	\$11.24	\$216.73
5 Yard	\$246.38	\$13.48	\$259.86
6 Yard	\$292.14	\$15.98	\$308.12
Commercial Container - Short Term Service			
(Includes delivery, pickup, one week rental, and first stop)			
1-1/2 Yard	\$34.43	\$1.88	\$36.31
2 Yard	\$42.59	\$2.33	\$44.92
3 Yard	\$56.96	\$3.12	\$60.08
4 Yard	\$71.00	\$3.88	\$74.88
Commercial Container - Short Term Service - Each Add'l Wkly Stop			
1-1/2 Yard	\$24.09	\$1.32	\$25.41
2 Yard	\$32.48	\$1.78	\$34.26
3 Yard	\$46.09	\$2.52	\$48.61
4 Yard	\$60.81	\$3.33	\$64.14
Cardboard recycling container only (non solid waste customer) - 40% of published rates			
Medical Waste Rates - per Tub or Box			
Large Generator (3 or more containers per stop)			
48 Gallon Steri-Tub	\$37.16	\$2.03	\$39.19
21 Gallon Steri-Tub	\$31.61	\$1.73	\$33.34
35 Gallon Box with liner	\$32.24	\$1.76	\$34.00
19 Gallon Box with liner	\$27.18	\$1.49	\$28.67
Small Generator (2 or fewer containers per stop)			
48 Gallon Steri-Tub	\$47.95	\$2.62	\$50.57
21 Gallon Steri-Tub	\$42.40	\$2.32	\$44.72
35 Gallon Box with liner	\$43.03	\$2.35	\$45.38
19 Gallon Box with liner	\$37.97	\$2.08	\$40.05
Miscellaneous Rates - All Customers			
Sharps Container and Disposal at NGS Office			
4.7 quart - per container	\$10.79	\$0.59	\$11.38
10 quart	\$16.19	\$0.89	\$17.08
23 quart	\$21.58	\$1.18	\$22.76
Sharps Container and Disposal on Route			
4.7 quart - NGS container	\$21.58	\$1.18	\$22.76
10 quart	\$26.97	\$1.48	\$28.45
23 quart	\$32.36	\$1.77	\$34.13
Sharps Container and Disposal on Route			
4.7 quart - per Others container	\$10.79	\$0.59	\$11.38
10 quart	\$13.49	\$0.74	\$14.23
23 quart	\$16.19	\$0.89	\$17.08
Sharps Container Purchase Only			
4.7 quart - per container	\$5.40	\$0.30	\$5.70
10 quart	\$10.79	\$0.59	\$11.38
23 quart	\$16.19	\$0.89	\$17.08
Special Service Fee - per hour	\$71.60	\$3.92	\$75.52
Spill Kit - Small Volume	\$16.19	\$0.89	\$17.08
Misc medical supplies billed separately at cost			

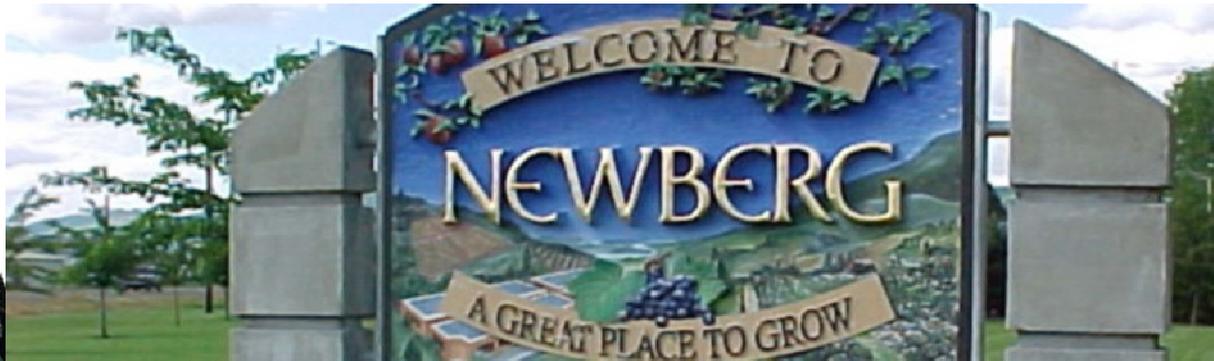
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NEWBERG GARBAGE SERVICE, INC.	Current Rates	Proposed Adjustment	Proposed Rates
City of Newberg Current Rates Approved on June 18, 2009 by Resolution No. 2009-2852	Jul 1, 2009	5.47%	Jul 1, 2011
Dropbox Rates - Loose Rate			
10 Yard	\$177.94	\$9.73	\$187.67
20 Yard	\$293.54	\$16.06	\$309.60
30 Yard	\$432.71	\$23.67	\$456.38
40 Yard	\$564.22	\$30.86	\$595.08
50 Yard	\$705.28	\$38.58	\$743.86
Delivery charge - first box	\$17.90	\$0.98	\$18.88
Dropbox Rates - Compactor Rate			
10 Yard	\$284.15	\$15.54	\$299.69
15 Yard	\$379.71	\$20.77	\$400.48
20 Yard	\$467.18	\$25.55	\$492.73
25 Yard	\$586.29	\$32.07	\$618.36
30 Yard	\$673.76	\$36.85	\$710.61
40 Yard	\$872.69	\$47.74	\$920.43
Additional Rate Information			
One dropbox truck - (one man) hourly rate	\$77.57	\$4.24	\$81.81
One dropbox truck & trailer - (one man) hourly rate	\$95.47	\$5.22	\$100.69
Mileage - per mile over 10 miles round trip	\$1.97	\$0.11	\$2.08
Permanent Dropbox Rental Rates			
Permanent rent - per \$1,000 box value	\$29.00	\$1.59	\$30.59
20 yard dropbox	\$48.28	\$2.64	\$50.92
30 yard dropbox	\$60.62	\$3.32	\$63.94
40 yard dropbox	\$64.62	\$3.53	\$68.15
50 yard dropbox	\$75.13	\$4.11	\$79.24
Screen lid	\$11.60	\$0.63	\$12.23
Metal covered lid	\$14.61	\$0.80	\$15.41
Container enclosure charge for large containers	\$23.86	\$1.31	\$25.17
Demurrage - daily charge	\$4.76	\$0.26	\$5.02
Description - Additional Service & Rate Information			
Tires:			
Car tires off rim	Plus NTRC Disposal	\$2.74	\$0.15
Car tires on rim	Plus NTRC Disposal	\$2.74	\$0.15
Truck tires off rim	Plus NTRC Disposal	\$2.74	\$0.15
Truck tires on rim	Plus NTRC Disposal	\$2.74	\$0.15
Other Special Rates and Charges			
Note: compactor or other dropboxes must not be compacted or loaded to the point where the loaded vehicle will exceed truck weight laws, or to the point where the compactor or other dropbox cannot be dumped by normal dumping methods.			
Fees mean the mileage charge plus costs or penalties that may be incurred due to overweight dropboxes.			
Other Services Subject to Fees and Charges			
Weekend service for dropboxes shall be 1.5 times the regular rate and shall be arranged with the collector prior to service.			
Tenants are responsible for waste collection fees (unless separate payment arrangements are made by the landlord).			
Definition of Extra			
Bundles, boxes, sacks and other - based on volume, securely tied and limited to 60 lbs; 1.5 X 1.5 X4 feet will be equivalent to a full garbage can:			
Plastic bags securely tied and limited to 30 lbs will be equivalent to a full garbage can. Plastic bags to be used for occasional additional garbage, not as full-time garbage cans.			



City Council Meeting
Date: June 6, 2011
Re: Waste Management PowerPoint
No.: Work Session Presentation

Request for Rate Adjustment As of July 1, 2011 Presentation to City Council on June 6, 2011



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Think Green. Think Waste Management.*



Agenda Items

1. Services WM Provides
2. Summary of 2010 Detail Cost Report
3. Revenue Requirement Calculation
4. Proposed New Rates
5. Rate Comparison Analysis
6. Rate Change Timeline
7. Questions and Answers



Services Provided by WM

- Residential Services – 5,442 Customers
 - Collection of:
 - Garbage – weekly various sizes (volume based rates)
 - Recycling – Every other Week Roll Cart provided by hauler
 - Yard Debris – Every other Week Roll Cart provided by hauler
- Commercial Services – 541 Customers
 - Collection Frequency to meet the customers need for Garbage and Recycling with containers provided by Waste Management
- Industrial Services – 60 Customers
 - Drop Box services for industrial customers as well as temporary boxes for construction and residential projects



Summary of 2010 Detail Cost Report

Rate Review - Operating Ratio Calculation	2010 <u>Actual</u>	2009 <u>Actual</u>
Allowable Expenses		
Disposal Costs	\$736,024	\$841,277
Labor Costs	\$680,395	\$752,698
Operational Costs	\$550,872	\$625,859
General and Administrative	<u>\$373,882</u>	<u>\$413,992</u>
Allowable Expenses	\$2,341,173	\$2,633,826
Subtract Franchise Fees	<u>(\$62,586)</u>	<u>(\$78,464)</u>
Total Allowable Expenses with OR Applicable	\$2,278,587	\$2,555,362
Actual Revenue	\$2,500,472	\$2,790,526
Current Operating Ratio	93.47%	94.22%
Revenue Required for 88.5% OR	\$2,574,675	\$2,887,415
Add Franchise Fees	\$62,586	\$78,464
Total Revenue Required	\$2,637,261	\$2,965,879
Percentage Increase	5.47%	6.28%



Revenue Requirement Calculation

Allowable Expenses	\$ 2,278,587	A
Actual Revenue	\$ 2,500,472	B
Franchise Fees	\$ 62,586	C
Revenue	\$ 2,437,886	D
Operating Ratio	93.47%	=A/D
Revenue Required for 88.5% Operating Ratio	\$ 2,574,675	E=A/88.5%
Franchise Fees	\$ 62,586	C
Total Revenue Required	\$ 2,637,261	F=C + E
Actual Revenue	\$ 2,500,472	B
New Revenue Required	\$ 136,789	G=F - B
Percentage Increase Necessary	5.47%	=G/B



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Impact to Residential Rates

Current Rates Jul 1, 2009	Proposed Adjustment 5.47%	Proposed Rates Jul 1, 2011
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Residential Rates - Monthly

One Minican Weekly (20 Gal) Curbside	\$16.73	\$0.92	\$17.65
One Can Weekly (32 Gal) Curbside	\$18.04	\$0.99	\$19.03
One Can Monthly (Curbside)	\$13.21	\$0.72	\$13.93
65 Gallon Cart Weekly (Curbside)	\$22.19	\$1.21	\$23.40
95 Gallon Cart Weekly (Curbside)	\$24.38	\$1.33	\$25.71
Recycling-Only Service	\$6.71	\$0.37	\$7.08
Additional Recycling Cart	\$2.82	\$0.15	\$2.97



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Impact to Commercial Rates

	Current Rates Jul 1, 2009	Proposed Adjustment 5.47%	Proposed Rates Jul 1, 2011
Commercial Services			
35 Gallon Cart Weekly	\$20.91	\$1.14	\$22.05
65 Gallon Cart Weekly	\$23.26	\$1.27	\$24.53
95 Gallon Cart Weekly	\$25.46	\$1.39	\$26.85
95 Gallon Yard Debris Cart - New Rate			\$7.08
Commercial Container - Weekly Service			
1 Yard	\$74.17	\$4.06	\$78.23
1-1/2 Yard	\$100.76	\$5.51	\$106.27
2 Yard	\$128.55	\$7.03	\$135.58
3 Yard	\$183.17	\$10.02	\$193.19
4 Yard	\$240.55	\$13.16	\$253.71
5 Yard	\$294.88	\$16.13	\$311.01
6 Yard	\$382.26	\$20.91	\$403.17



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Impact to Drop Box Rates

	Current Rates Jul 1, 2009	Proposed Adjustment 5.47%	Proposed Rates Jul 1, 2011
Dropbox Rates - Loose Rate			
10 Yard	\$177.94	\$9.73	\$187.67
20 Yard	\$293.54	\$16.06	\$309.60
30 Yard	\$432.71	\$23.67	\$456.38
40 Yard	\$564.22	\$30.86	\$595.08
50 Yard	\$705.28	\$38.58	\$743.86
Delivery charge - first box	\$17.90	\$0.98	\$18.88
Dropbox Rates - Compactor Rate			
10 Yard	\$284.15	\$15.54	\$299.69
15 Yard	\$379.71	\$20.77	\$400.48
20 Yard	\$467.18	\$25.55	\$492.73
25 Yard	\$586.29	\$32.07	\$618.36
30 Yard	\$673.76	\$36.85	\$710.61
40 Yard	\$872.69	\$47.74	\$920.43

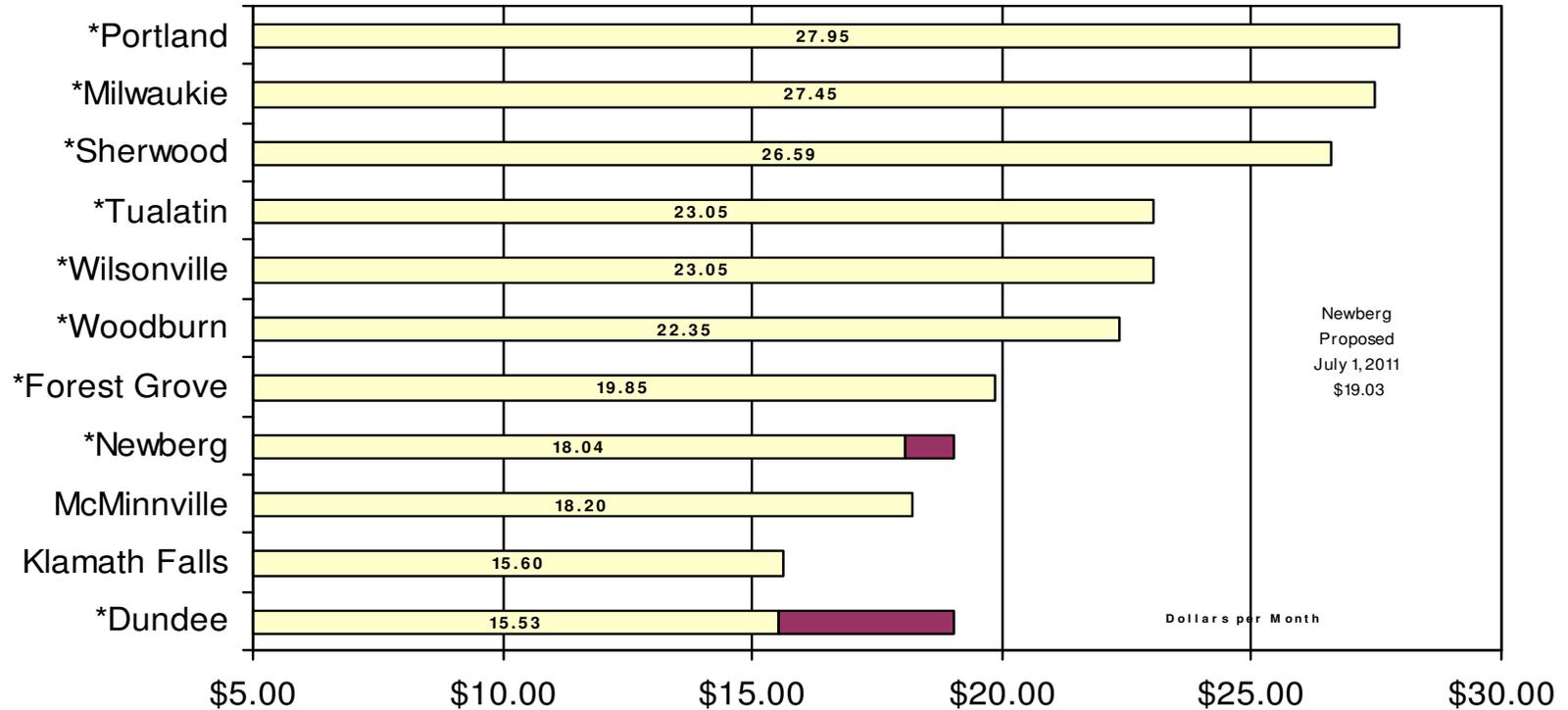


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Rate Comparison

Comparative Analysis of Rates at Dec, 2010
One 35 Gal Cart Weekly Service By Jurisdiction



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Rate Change Timeline

- City Council Work Session – 6/6/2011
- City Council Approval – 6/20/2011
- Notify Customers
- **New Rates – August 1, 2011**



Franchise Fee Comparison

	Rate With 3% Franchise Fees	Rate With 5% Franchise Fees	Change
Residential Rates - Monthly			
One Minican Weekly (20 Gal) Curbside	\$17.65	\$18.01	\$0.36
One Can Weekly (32 Gal) Curbside	\$19.03	\$19.42	\$0.39
One Can Monthly (Curbside)	\$13.93	\$14.21	\$0.28
65 Gallon Cart Weekly (Curbside)	\$23.40	\$23.88	\$0.48
95 Gallon Cart Weekly (Curbside)	\$25.71	\$26.23	\$0.52
Commercial Container - Weekly Service			
1 Yard	\$78.23	\$79.83	\$1.60
1-1/2 Yard	\$106.27	\$108.44	\$2.17
2 Yard	\$135.58	\$138.35	\$2.77
3 Yard	\$193.19	\$197.13	\$3.94
4 Yard	\$253.71	\$258.89	\$5.18
5 Yard	\$311.01	\$317.36	\$6.35
Dropbox Rates - Loose Rate			
10 Yard	\$187.67	\$191.50	\$3.83
20 Yard	\$309.60	\$315.92	\$6.32
30 Yard	\$456.38	\$465.69	\$9.31
Dropbox Rates - Compactor Rate			
15 Yard	\$400.48	\$408.65	\$8.17
25 Yard	\$618.36	\$630.98	\$12.62
30 Yard	\$710.61	\$725.11	\$14.50



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Franchise Fee Summary

	3% Franchise Fee	5% Franchise Fee
Total Projected Revenue	\$ 2,637,261	\$ 2,690,006
Franchise Fees	\$ 79,118	\$ 134,500
Additional Annual Revenue for the City		\$ 55,382



Questions & Answers



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